

FAI Consolidated Budget 2012

Income & Expenditures

		ACTUAL 2010	BUDGET 2011	BUDGET 2012		
		HQ Only	FAI Consolidated	Sports Operations	HQ Operations	FAI Consolidated
INCOME :						
1.	TOTAL INCOME	1'670'572	1'644'560	348'090	1'331'212	1'679'302
1.1	Membership Revenues	1'007'892	998'000	0	1'084'872	1'084'872
	Subscriptions	1'007'892	998'000		1'084'872	1'084'872
	Arrears Subscriptions	0	0		0	0
1.2	Competition Revenues	60'508	460'000	333'451	0	333'451
	Sanction Fee - WAG	0	0	0	0	0
	Sanction Fee - World Champ	0	203'933	165'858	0	165'858
	Sanction Fee - Continental Champ	0	49'757	40'468	0	40'468
	Sanction Fee - ASC Challenge / Cat 2 Events	0	86'375	70'248	0	70'248
	Host City Fee - World Series	0	0	0	0	0
	Sale of Championship Medals	60'508	89'082	31'785	0	31'785
	Other: Protest Fees, Online Contest	0	30'853	25'093	0	25'093
1.3	Commercial Revenues	563'900	104'000	14'639	176'500	191'139
	Merchandising (Textile, badges, pin's etc ...)	2'425	4'000	11'914	5'500	17'414
	Sponsors (Incl Value-In-Kind - VIK)	552'711	100'000	0	150'000	150'000
	TV / Media Rights	8'698	0	0	6'000	6'000
	Licensing - Royalties (Incl Equipment)	0	0	1'725	0	1'725
	Donations	67	0	1'000	15'000	16'000
1.4	Financial Income	20'830	36'000	0	10'000	10'000
				0		
1.5	Other Income	17'442	46'560	0	59'840	59'840
				0		
EXPENDITURES						
2	TOTAL EXPENDITURE	1'584'626	1'701'900	376'660	1'324'098	1'700'758
2.1	Administration Expenses	1'106'634	1'191'350	48'985	1'105'160	1'154'145
	Salaries & Social Charges	758'288	889'700	0	849'000	849'000
	Staff Expenses	15'000	5'000	0	0	0
	General Administration	248'727	165'900	1'265	148'660	149'925
	Management Fees	59'145	58'300	23'345	35'000	58'345
	Depreciation	3'865	35'000	0	42'500	42'500
	Special Projects	21'609	37'450	24'375	30'000	54'375
2.2	Operating Expenses	229'033	418'600	310'917	157'938	468'855
	General Conference + NAC Meeting	13'338	25'500	2'920	25'500	28'420
	Executive Board + ASCP	46'980	33'000	1'495	33'000	34'495
	ASC Plenaries, Meetings & WGs	41'426	112'531	78'512	35'000	113'512
	Expert Groups	0	25'000	700	25'000	25'700
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0	0	0
	WAG - World Air Games	0	0	0	3'000	3'000
	World Games & other Multi-Sports Events	0	5'002	10'350	3'000	13'350
	FAI - World Championships	51'828	142'543	125'548	4'425	129'973
	FAI - Continental Championships	0	37'509	35'405	4'425	39'830
	FAI - World Series	0	0	0	0	0
	FAI - ASC Challenges	0	5'002	9'200	0	9'200
	Other Events	75'461	0	0	4'588	4'588
	Development Programs	0	32'513	46'788	20'000	66'788
2.3	Marketing / Communication	135'754	43'200	9'617	18'500	28'117
	Merchandising	23'367	11'500	3'467	0	3'467
	Performance Awards & Diplomas	0	3'000	0	1'000	1'000
	Subscriptions to Associations	7'259	7'500	2'000	7'500	9'500
	Printing / Advertising / News	25'098	11'200	1'150	5'000	6'150
	Graphic Design	75'000	0	0	0	0
	Public Relations	2'720	10'000	3'000	5'000	8'000
	TV Production	2'310	0	0	0	0
2.4	Financial Costs	9'342	34'600	345	37'500	37'845
	Bank Charges	8'394	6'000	0	6'000	6'000
	Investment Management Charges	948	1'500	345	1'500	1'845
	Interest on Bank Loan (MSI Office)	0	27'100	0	30'000	30'000
	VAT non recoverable			0		
2.5	Others	103'863	14'150	6'795	5'000	11'795
	Reserves	-5'850	0	0	0	0
	Exceptional Charges	11'136	14'150	6'795	5'000	11'795
	Loss on Debtors/foreign exchange	98'577	0	0	0	0
OPERATING RESULT						
Excess of Income over Expenditure		85'947	-57'340	-28'569	7'114	-21'455

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Operating Result - Contributions by HQ and ASCs

Currency : CHF	2012 Budget		
	REVENUES	EXPENSES	RESULT
<u>HQ OPERATIONS</u>	1'331'212	1'324'098	7'114
<u>SPORTS OPERATIONS</u>	348'090	376'660	-28'569
- Hang Gliding (CIVL)	53'418	79'229	-25'812
- Aeromodelling (CIAM) *	44'721	51'545	-6'825
- Ballooning (CIA)	37'500	38'500	-1'000
- Microlight (CIMA)	12'802	8'190	4'612
- Gliding (IGC)	47'256	40'290	6'966
- Aerobatics (CIVA)	58'650	64'055	-5'405
- General aviation (GAC)	6'900	6'785	115
- Rotorcraft (CIG)	6'000	4'000	2'000
- Parachuting (IPC)	80'845	84'065	-3'220
<u>TOTAL</u>	1'679'302	1'700'758	-21'455

* As of September 22nd, both CIAM had not submitted their 2012 Budget
Therefore, figures have been prepared by FAI Secretariat based on historical figures